

MAIL TO:  
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# COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

## ANNUAL FINANCIAL REPORT FOR 20 04

(California Government Code Section 12589)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



371-3

### Name and Address of Commercial Fundraiser:

Hudson Bay Camp of Illinois Inc.  
Name of commercial fundraiser  
2006 180 Ave. N. Suite 206  
Address of commercial fundraiser  
ANOKA MN 55303  
City, State, and ZIP Code

### Name and Address of Charitable Organization:

CT No. 115285 F.E.I.N. No. \_\_\_\_\_  
ORGANIC Consumers Association  
Name of charity  
6101 Cliff Estate Rd  
Address of charity  
Little Marais, MN 55614  
City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

Telephone Cancers held (on) (from) 1/1 to 12/31 20 04  
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☒ Other ☐  
If other, provide brief explanation \_\_\_\_\_

### 1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

a. \_\_\_\_\_  
b. \_\_\_\_\_  
c. \_\_\_\_\_  
d. \_\_\_\_\_

73,493.50  
0  
0  
0  
0  
0  
0  
0  
0

A.  
B.  
C.  
D.  
E.  
Fa.  
Fb.  
Fc.  
Fd.

### G. TOTAL REVENUE

73,493.50 a.

### 2. EXPENSES

- A. Fees or commissions
- B. Salaries phone staff payroll
- C. Payroll taxes support staff payroll
- D. Employee benefits Minnesota office supplies
- E. Cost of merchandise for resale bank & credit card fees
- F. Cost of entertainment rent
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment repair & maint
- K. Facilities charge printing
- L. Permits Bond & rego
- M. Other expenses: (Specify)

a. Acct & legal  
b. Insurance  
c. Bus & fuel  
d. MISC

6,106.32  
3,542.34  
995.17  
494.16  
209.12  
463.93  
116.53  
759.83  
421.38  
451.86  
831.43  
68.46  
55.62  
13.69  
12.84

A.  
B.  
C.  
D.  
E.  
F.  
G.  
H.  
I.  
J.  
K.  
L.  
Ma.  
Mb.  
Mc.  
Md.

### N. TOTAL EXPENSES

Depreciat  
office supplies  
prof sol fee

17.54  
122.10  
5879.48

206,25.70 N.

5/16/05

1. The first part of the document is a list of the names of the people who were present at the meeting.

2. The second part of the document is a list of the topics that were discussed during the meeting.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 2004

(California Government Code Section 12596)

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3. Amount to charity (subtract line 2H from line 1G)

52,867.80 3

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)

0 4

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)

0 5

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)

52,867.86 6 ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Dave Anderson  
Printed name

Registered NPBT 5/16/05  
Title Date

charitable organization for verification.

Ronald W. Cummins  
Printed name

CEO 4/8/05  
Title Date

Rose Welch  
Printed name

Treasurer 4/8/05  
Title Date

Financial Accounting Report of the Telephone Canvass  
 Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln, NE  
 On behalf of Organic Consumers Association  
 In the State of California  
 January 1, 2004 through December 31, 2004

INCOME

Telephone Canvass Revenue	\$	73,493.50
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EXPENSES

	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	\$ 3,816.45	\$ 6,106.32	\$ 3,816.45	\$ 1,526.58	\$ 15,265.80
Support Staff Payroll	2,213.96	3,542.34	2,213.96	885.58	8,855.85
Telephone	471.15	753.83	471.15	188.46	1,884.59
Minneapolis Office Expense	621.98	995.17	621.98	248.79	2,487.92
Postage	289.83	463.73	289.83	115.93	1,159.33
Bank & Credit Card Fees	-	-	-	-	-
Rent	308.85	494.16	308.85	123.54	1,235.41
Travel, Training & Incentives	130.76	209.22	130.76	52.30	523.04
Printing	282.41	451.86	282.41	112.96	1,129.64
Depreciation	10.96	17.54	10.96	4.39	43.85
Office Supplies	120.07	192.10	120.07	48.03	480.26
Accounting & Legal	42.79	68.46	42.79	17.11	171.14
Insurance	34.77	55.62	34.77	13.91	139.06
Equipment Repairs & Maint.	263.36	421.38	263.36	105.34	1,053.44
Advertising	72.83	116.53	72.83	29.13	291.32
Bonds & Registration	519.64	831.43	519.64	207.86	2,078.58
Business & Property Tax	8.56	13.69	8.56	3.42	34.23
Miscellaneous	8.02	12.84	8.02	3.21	32.10
<b>TOTALS</b>	<b>\$ 9,216.39</b>	<b>\$ 14,746.22</b>	<b>\$ 9,216.39</b>	<b>\$ 3,686.56</b>	<b>\$ 36,865.56</b>

Total Fundraising Expenses	\$	(14,746.22)
Subtotal	\$	58,747.28
Professional Solicitor's Share	\$	(5,879.48)
Sponsor's Share	\$	52,867.80